



Case study

Documentation

# Biography

- Yolanda Mbanguzi is the CEO and Founder of Zoe's Projects and Consulting, a process engineering consulting firm using BOT (Zoe'Botics) as a service Technology. With 7 years of experience in banking, manufacturing, supply chain, and aviation industries. Yolanda is skilled in value stream mapping, big data, and business analytics. She also founded the Zoe' Foundation which is an initiative for children and the less fortunate. A true leader who believes in Youth Empowerment and making an impact in the society at large.



# Professional Achievements

- Yolanda participated in Womhubs Refiners Fire pitch competition in May 2022, where she won the Refiners Fire people's choice award. Out of a total of 50 participants, the prize was awarded to Yolanda Mbanguzi for the entrepreneur with the most rated product. In addition she also participated in the Yawbit Women and Youth in Tech-Best Pitch for June 2022 intake. At the SITA Digital awards , we came second place at the Africa award category. The company is growing rapidly and looking into increasing clientele.



# Our Philosophy

## Mission Statement

- We Committed to providing state of the art services to our clients worldwide by using the most cutting Technology & Skills, using a structured development process for timely project delivery.

## Vision

- Is to help clients turn their data into solutions and profit.

## Our Values

- Integrity, Life partnerships and Skills transfers.



# Solution

- Our Process Engineers will study your As-is process and annotate a future improved process then deploy this proposed solution using a unique BOT (Zoe'Bot) as a service Technology that will Automate any process , for better efficiency, cost, material, labour and time saving.

## Our Zoe' Botics Clients and Partners

- ABSA-OMS
- Ubuntu Robotics
- Sip-Sum Afrika
- Microsoft
- Anglo American
- Technoserve
- Womhub



# Projects we have worked on

# Sip SUM Afrika



- Sip SUM Afrika is a ginger beer (Gemere) manufacturing company.
- The company had no process documentation that they were adhering to when producing the ginger beer and the facility layout was disorganized.
- Zoe' engineers created process flow chart and a proper facility layout.

# ABSA



- End-to-end process engineering consulting for ABSA banking processes
- Mapping the process flow for the banking offerings
- Front end user experience design

# Phaneros Capital

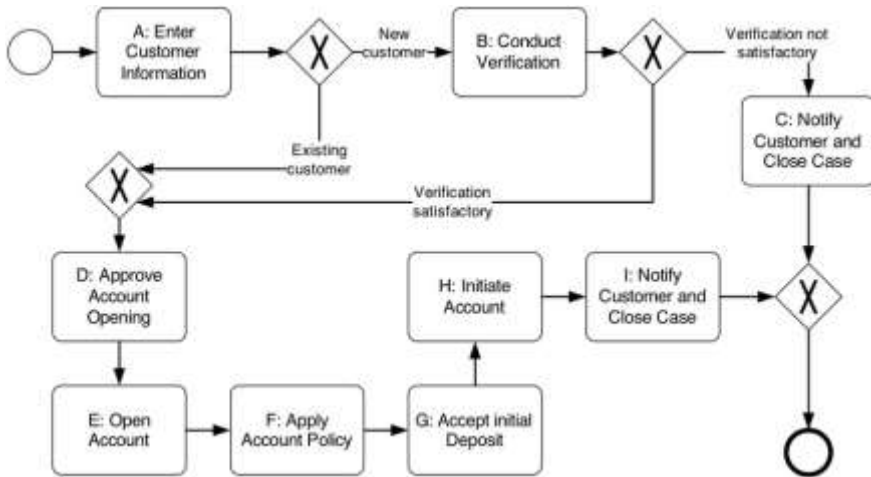


- The company was processing insurance claims manually, and did not possess an insurance claims system, and use data sheet for storing and managing information.
- Zoe' Projects and Consulting designed an integrated insurance claims system for capturing, administration and management.
- The system was visualized in the form of a process flow depicting how the users will interact with the system

# Solution : Methodology



## 1. Process Flow



## 2. Business Requirements

PM ProjectManager

Business Requirements	
Company Name	Date
Project Name	Created By
Executive Summary	Briefly note the key points of the business requirements document.
Business Objectives	Describe what is expected to be achieved by the completion of the project using SMART (specific, measurable, achievable, relevant and time-specific) goals.
Needs Statement	Explain the problem or opportunity and how the project will address it.
Project Scope	List the specific goals of the project, including all tasks, deliverables, costs and deadlines, plus the team that will execute the project.
Requirements	Describe every action, listed by priority and critical importance, which must be completed to successfully deliver the project.

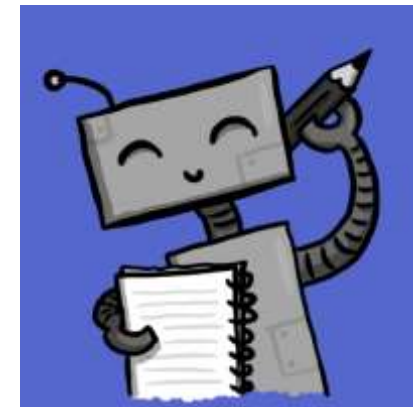
## 3. User Interface Design(Salesforce Design on Figma)



## 4. Code/Development



## 5. Zoe'Bot



# Zoe' Foundation



Zoe' Projects and Consulting has a non-profit called Zoe' Foundation, where we help impoverished communities with food and sanitary packs and provide health education to indigent children.

We also have participated in projects such as Nelson Mandela Day and offer 15 ( 15 September) ,the CEO's birthday celebration where we offer dignity packs to the community.



# ZOË PROJECTS & CONSULTING

## About Us

Zoë Projects and Consulting is a process engineering firm, located in Sandton, Johannesburg, which utilizes BOT (ZoëBot) as service technology.

Process Engineering enables new recruits to perform their tasks effortlessly and seamlessly without much supervision. It also automates your business processes so you don't need to always be there.



## Revenue Model

### Process Engineering

Consultation Services  
rate per hour

### ZoëBot Services

Deployment Fee  
Then, subscription for ZoëBot as a service technology after deployment

## Key Partners & Clients





# Next Steps

Secure  
Funding

Obtain the necessary capital to accelerate development and expansion.

Strengthen the team with experts in AI, machine learning, and software development

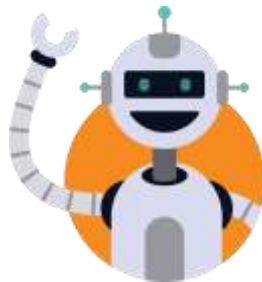
Onboard  
Skilled  
Talent

Develop  
ZoëBot

Enhance and refine the ZoëBot technology to ensure robust performance and scalability.

Target servicing at least 10% of the market, supporting more businesses with ZoëBot.

Expand  
Market  
Reach



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